

Introducing Firefly



Meet the new heroes of modern education

The learner of today has at their disposal a diverse set of tools that enable, empower, connect and extend their capacity to become lifelong learners that have a positive impact on their digital and - Brian Tayler, Assistant Principal

Brian Tayler, Assistant Princip
BANGKOK PATANA
Thailand

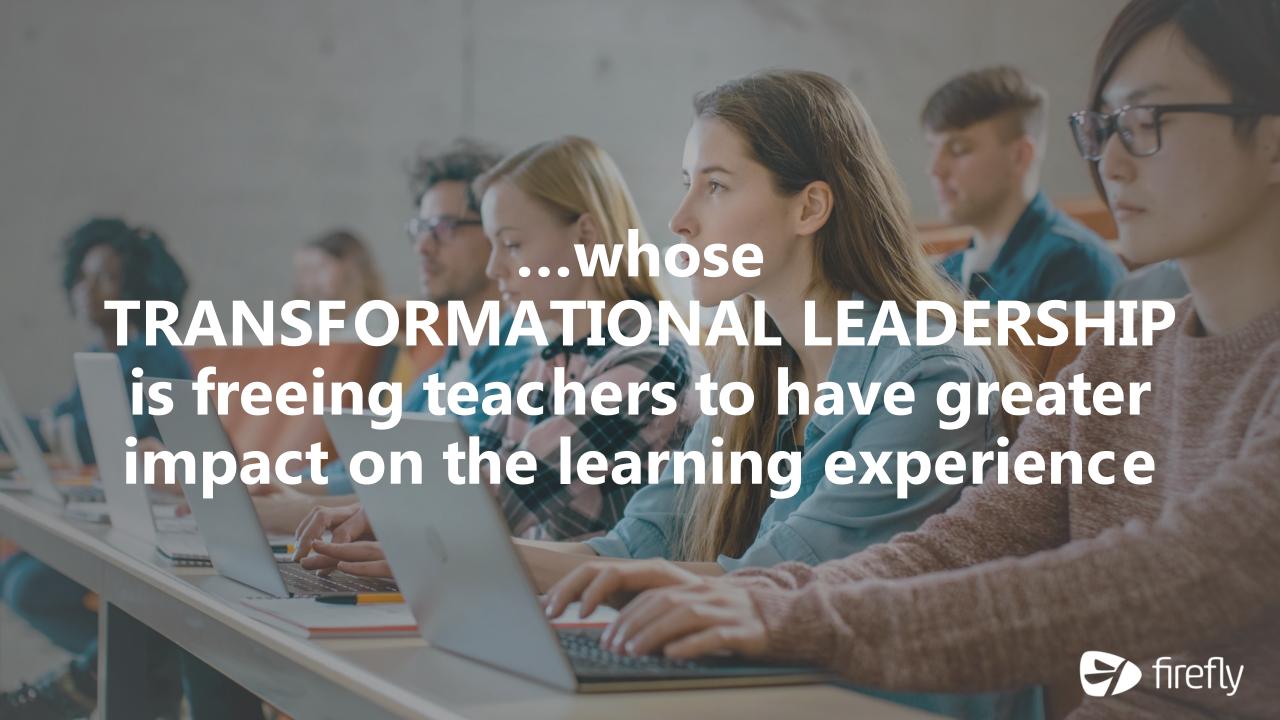
Developing open minded, resilient and compassionate global citizens prepared for life in the twenty first century

- Vanita Uppal OBE, Director
THE BRITISH SCHOOL, NEW
DELHI
India

Creating the next generation of self-confident, well rounded, high achieving individuals ready to flourish as global citizens

- Barnaby Sandow, Principal JERRUDONG INTERNATIONAL SCHOOL Brunei "Our aim is to let the passion and talents of all of our pupils flourish, in an innovative and forward-thinking environment."

- Louise Simpson, Headteacher ST. PAUL'S SCHOOL Brazil



They are effectively addressing a new set of strategic questions

How do we...

...prepare students for success in our modern digital world?

...build our reputation in the international community?

...empower students to shape their own learning journey?

...attract and retain excellent international teachers?

...compete for students as more choices become available to them?

...drive new levels of happiness and satisfaction in our greater community?

...demonstrate value to parents from different cultures and backgrounds?

...make sure each student reaches their full potential?

The truth about modern learning

LEARNING IS A MESSY PROCESS: The modern learning experience is complex, fluid, and unpredictable...

...and no two classes are ever the same



The unfortunate reality

Schools are being held back by the LIMITATIONS OF EXISTING EDTECH

rigid fragmented

one-size-fits-all

data exposure/risk

siloed

engaging parents is a burden

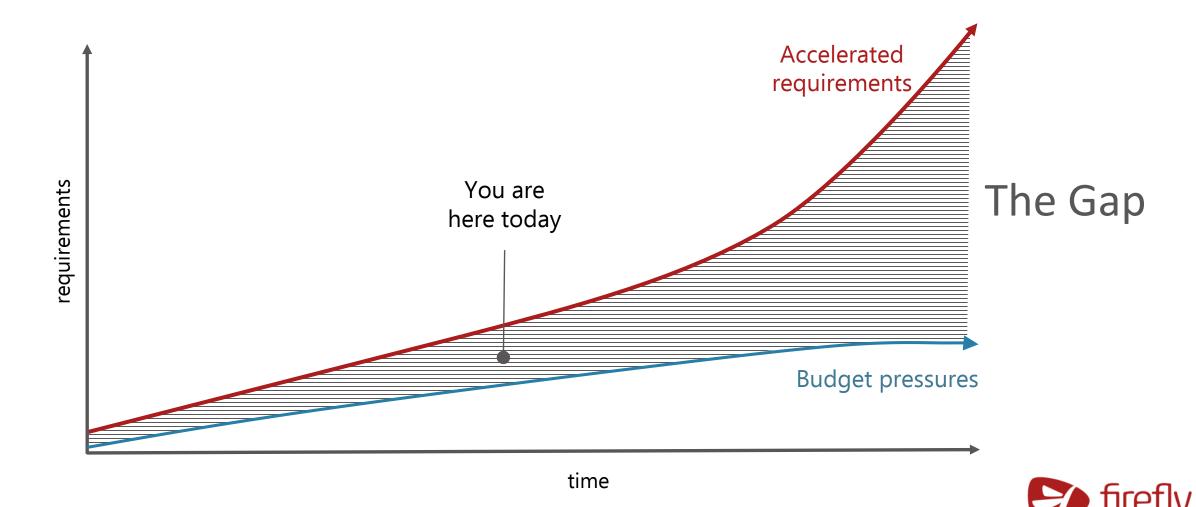
waste time on non-teaching activities

difficult to collaborate with other teachers



Schools face a Modern Learning Experience Gap

Widening gap: requirements growing faster than budgets



How they closed the gap

A new strategy that powers the MODERN LEARNING EXPERIENCE

TEACHERS | STUDENTS | PARENTS I LEADERS



Setting a new standard of excellence

to help every student reach their full potential



The strategic imperative: make a shift

Now Traditional EdTech

- TACTICAL: use of multiple point products results in fragmented, siloed environment
- TRANSACTION-CENTRIC: static, periodic, summative
- COOKIE CUTTER: rigid tools force you to work in a prescribed way
- COMPLEX: creates a burden on teachers for non-learning activities
- FLYING BLIND: disparate data hinders visibility and understanding
- UNKNOWN DATA GOVERNANCE: unmanaged data storage/use

Modern Learning Experience

- STRATEGIC: unified platform gives teachers freedom within a common construct and holistic visibility for administration
- ENGAGEMENT-CENTRIC: dynamic, continuous, focus on formative experience; open to entire school community (including parents)
- ADAPTABLE: accommodates your unique school culture and educational approach
- INTUITIVE: easy to use, requires minimal training, fits modern digital habits of everyone in your school community
- DATA-DRIVEN: unified data enables actionable insights for continually improving the learning experience
- FULLY GOVERNED DATA: safe for everyone to use



The requirements for a MODERN LEARNING EXPERIED powered by a new class of EdTech platform

Embrace Messy Learning

Support the inherently fluid and chaotic nature of modern learning

Achieve Complete Observability

Provide a 360° view of students for leaders. teachers and parents alike

Give Teachers Creative Freedom

Liberate teachers to design and continuously adapt the learning journey

Foster Teacher Collaboration

Enable seamless collaboration and resource sharing to continuously improve course content

Cater to Each Student's Needs

Deliver differentiated learning within a universal construct so each student achieves their personal best

Capture the Complete Learning Journey

Document the process of learning, assessment and dialogues: every teacher, every student, every parent...over time

Adapt to **Your Way**

Enable a learning experience that fits your school's unique culture and values

Engage the Whole School Community

Enable continuous, teacherled dialogue between students, parents, leaders in ways that fit their daily lives



Existing choices are limited •

Force fit
traditional LMS or
VLE
prescribed and rigid

There is a better way

Stretch workplace productivity tools

lowest common denominator, classroom only

Do nothing

stagnate, everyone for themselves, fall further behind



The answer



The modern learning experience platform

Born for Schools

Fits Your Unique Culture

Whole Community Engagement

Go Further Every Day

Firefly Platform: Powering the Modern Learning Experience



Born for Schools

(pedagogy-centric)

- CREATED IN THE CLASSROOM: originally developed by students and teachers in collaboration, in a real-world school environment
- **PEDAGOGY-FIRST DESIGN**: ongoing product design inspired by teachers, ensuring capabilities and workflows are intuitive and support the inherently complex, fluid and chaotic nature of modern learning
- **INNOVATION EXCLUSIVELY FOR SCHOOLS**: 100% of Firefly product development (millions of pounds invested each year) is exclusively for school-specific innovation, not repurposing a corporate intranet or force-fitting workplace productivity tools
- **SCHOOLS ARE OUR ONLY BUSINESS**: 100% of our revenue comes from schools (not ads or e-commerce); we are fully invested in school success, with strong ongoing relationships that inform our roadmap
- **PURPOSE BUILT FOR SCHOOLS LIKE YOU**: not retrofitted from solutions created for universities or the U.S. market



Fits Your Unique Culture

(versatility)

- MAKE IT YOUR OWN: fully accommodates your school's unique structure, operations, and pedagogical requirements and processes, including:
 - academic strategy, goals and curriculum
 - pastoral strategy, counseling, and tutoring
 - extracurricular programs and activities
 - community/parent involvement
 - other unique dimensions (religion, boarding, etc.)
- **LIBERATE TEACHERS:** gives teachers the freedom to guide and continuously adapt the learning journey, curating content from multiple publishers and sources, yet all within a construct that is common across all courses
- SHOW WHAT YOU'RE MADE OF: fully customisable, maximising your investment in your school's brand and helping to magnify the strength of your values and culture
- WORKS WITH WHAT YOU'VE GOT: integrates with your MIS, runs on your devices, works seamlessly with Google and Microsoft productivity tools, and integrates with other tools in your environment to create a seamless experience, including single sign-on



Whole Community Engagement

(engagement, visibility)

- EVERYONE'S INCLUDED: engages all constituencies including teachers, students, parents, administrators, pastoral heads, housemasters, year heads, SENCOs, even governors and trustees
- **CURATED VIEWS**: personalised content ensures each user sees only what is relevant and important to them and protects that info from unauthorised access
- **COMPLETE OBSERVABILITY:** 360° views provide shared visibility of each student among teachers, parents, and leaders alike, across the entire scope of the student's school experience, not just a single piece
- **CONTINUOUS TWO-WAY DIALOGUE:** structured, teacher-led conversations via any device, using text, video, audio enable mutual understanding and better outcomes with students and parents
- **CLASSROOM AND BEYOND:** access anytime, anywhere; use in-class, at home, and for extracurricular activities/school trips to support whole child learning
- NO HANDHOLDING REQUIRED: ease of use drives universal adoption with minimal training



Go Further Every Day

(insights, services)

- **INSIGHT-DRIVEN EXCELLENCE**: Firefly's unique Learning Experience Database tracks student experience and quality of teaching, cohort by cohort, term by term, across all learning spaces, so leaders can understand what's working, see whether standards are being upheld, measure the success of policies, know what to change and when
- **TEACHER-TO-TEACHER COLLABORATION:** seamless engagement makes it easy to share resources and identify best practices, continuously improving quality of teaching and course content
- **EACH STUDENT'S PERSONAL BEST:** differentiated learning enabled within a common construct to help each child get better every day, without adding complexity or burden for teachers
- **GO AT YOUR OWN PACE:** implement Firefly at a pace that works for you, enjoying the immediate benefit and improving over time as you go further with the platform. Our award-winning services and support team works with you to achieve your goals at a speed that's right for you.



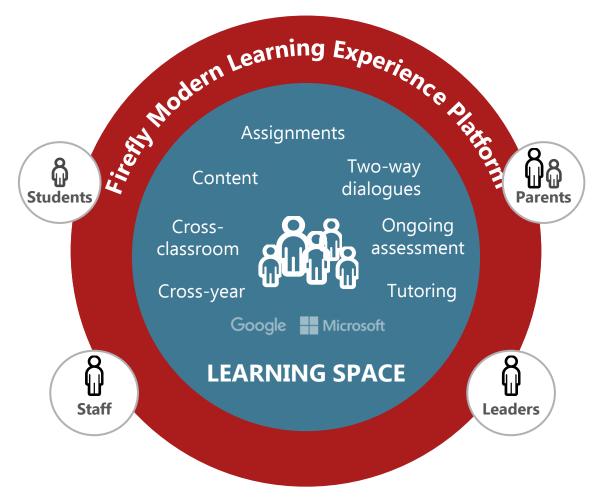
Firefly Platform: Powering the Modern Learning Experience

- **ESSENTIAL FOUNDATION FOR THE MODERN LEARNING EXPERIENCE**: Firefly is the anchor of your school's core systems (Firefly + MIS + Google/Microsoft productivity tools) and multiplies the value of all your other systems
- **SINGLE, CENTRAL HUB:** one core platform not dozens of disconnected tools enabling one "true view" into the school, eliminating data silos, and reducing maintenance burden
- **REAL-WORLD RELIABILITY:** trusted by hundreds of schools like you who enjoy the ease of the cloud with 99.99% uptime and known governance that make it safe for everyone



Firefly transforms each learning space

Liberates teachers to guide learning experiences, unlocks the value of Google and Microsoft

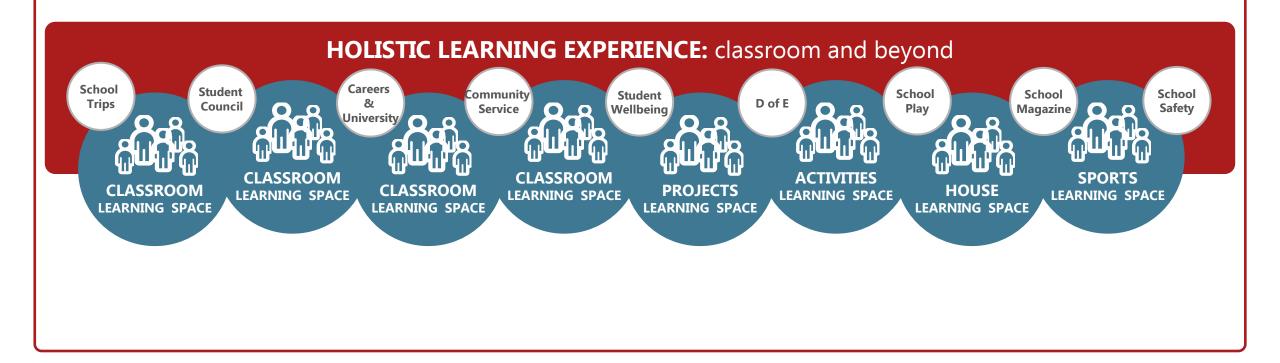




Supports holistic experience across learning spaces and beyond

Transcends traditional classroom boundaries to embrace entire learning experience

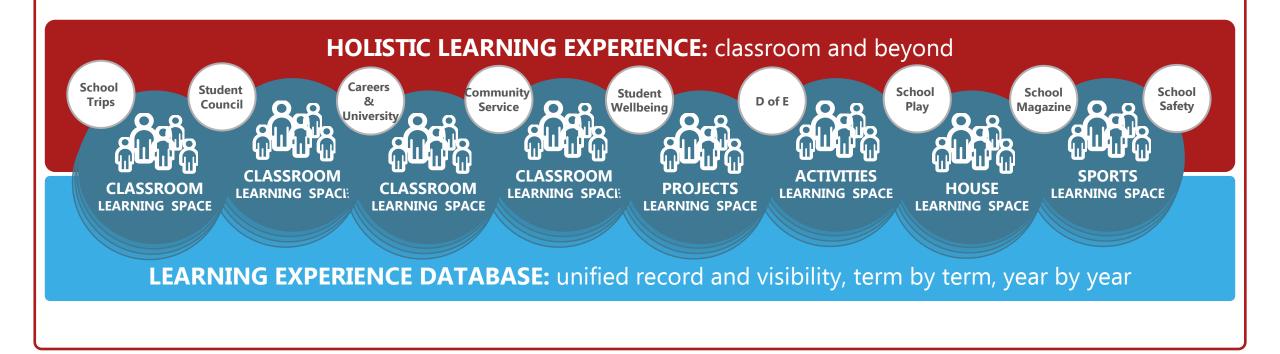
FIREFLY MODERN LEARNING EXPERIENCE PLATFORM



Captures the learning journey: every class, every term, every year

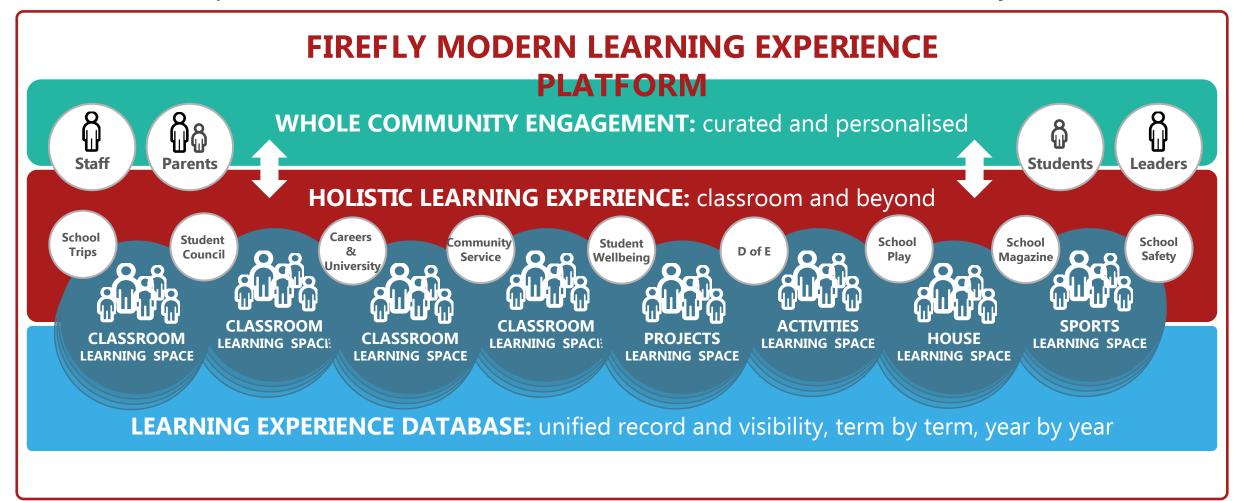
Enlightens leaders with whole-school visibility over time

FIREFLY MODERN LEARNING EXPERIENCE PLATFORM



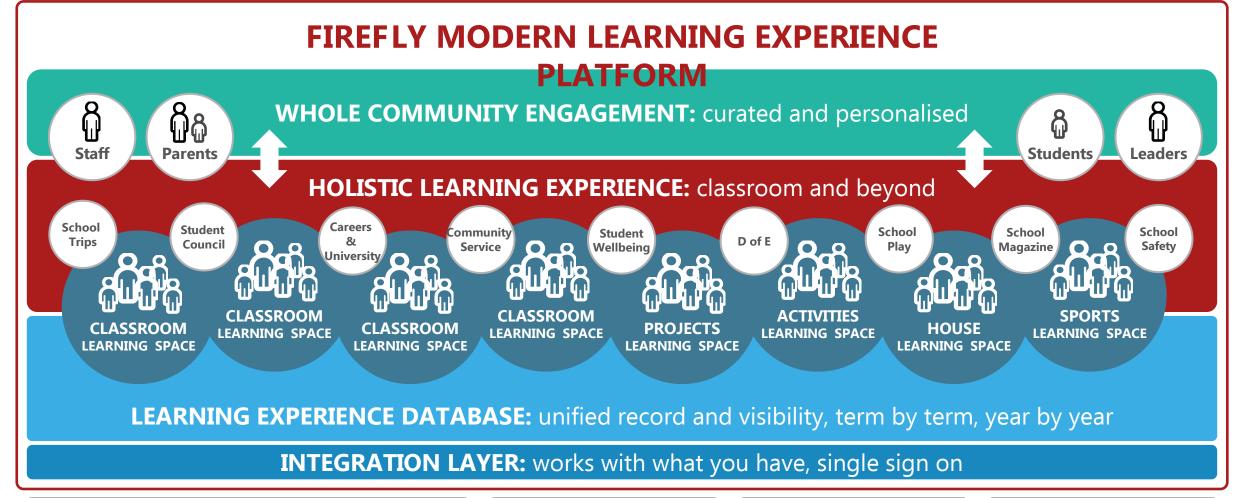
Enables whole-community engagement

Curated and personalised, multidimensional communication for everyone

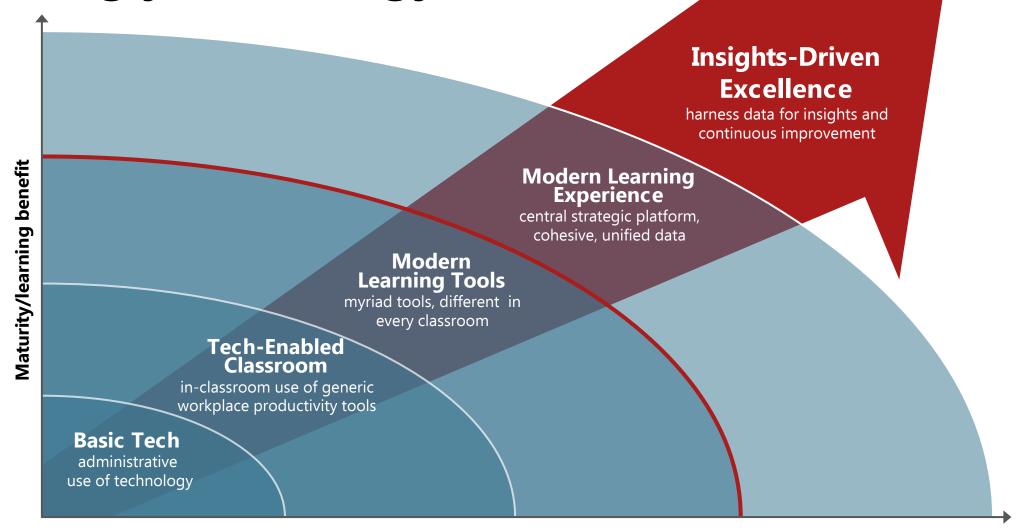


The Firefly Platform

Essential foundation for the modern learning experience



Charting your strategy for success



Accelerate adoption success with Firefly Services

Trusted partner for your modern learning experience journey

Planning

- Strategy assessment
- Technical assessment
- Identify funding
- Roll out plan

Get Started

- Set up / integration
- Whole staff training
- Parent launch planning

Go Further

- Dedicated Customer Success Manager
- Usage review and consultancy
- Specialist training
- User Community (forum, help centre, roadshows)
- The Lab (online training programme)



Funded initiatives

\$ Enrollment growth/competitiveness	Transform your school's modern learning experience, strengthen your school's brand
Teacher attract/retain/productivity	Minimise non-learning activity, liberate teachers to focus on pedagogy
\$ Student engagement	Empower students to shape their own learning journey and reach their full potential
\$ Parent engagement	Always keep parents up to date with personalised communication and interactions, without overtaxing staff
\$ Budget constraints	Replace multiple tools with comprehensive platform, reduce costs and maintenance burden
\$ Change strategy	Lead your school on a journey toward insights-driven excellence



Firefly: by the numbers

70%

of the UK's top-performing schools use Firefly

99.99

%

1 M

students, teachers and parents around the world use Firefly

96%

satisfaction with Firefly support, with 95% of all customer inquiries resolved in <40 minutes 40

countries with schools that have adopted Firefly

98%

of Firefly's customer renew each year



Firefly platform uptime

Firefly: The choice of leading schools worldwide



















































































